## **Humana Medicare Supplement Insurance Plans**



# More predictability and freedom

Med Supp plans provide help covering costs and meeting customers' needs



Scan the code to learn more

Humana<sub>®</sub>

# Why customers consider Medicare Supplement Plans

These are the features most attractive to shoppers:



**Predictable cost:** Affordable monthly premiums and less additional out-of-pocket expenses make costs more predictable and easier to budget



**Nationwide coverage:** Plans are portable and covered anywhere in the USA



**No network restrictions:** Freedom to choose any doctor that accepts Medicare patients



**No referrals needed:** See the specialist or provider of choice without first obtaining a referral\*



**Guaranteed renewable:** Coverage continues year after year as long as premiums are paid

# Why agents sell Medicare Supplement Plans offered by Humana



**Not subject to election periods:** Plans are sold year-round and offer agents opportunity to grow their book of business during ROY



**Supports an overall Medicare strategy:** Allows agents to offer a full range of products for Medicare-eligible consumers



**Additional opportunities:** Markets with fewer in-network provider options or less competitive Medicare Advantage options

\* Referral may be required for Original Medicare.

Confidential and proprietary information. For agent use only. Do not distribute.

## **Humana Medicare Supplement Insurance Plans**

#### **Access to Extra Services**



#### SilverSneakers®

Nationally recognized fitness program. Promotes fitness, fun, and friends. Includes a fitness center membership and classes.\*
Not available to policyholders in Montana and North Dakota.





#### Well Dine®

Nutritious, precooked meals delivered to the member's door after an eligible overnight inpatient stay. Not available to Humana Achieve Medicare Supplement policyholders.



#### **Discounts**

Discounts on hearing and vision services, prescriptions, and Lifeline systems at participating retailers and providers.



#### **HumanaFirst®**

Nurse Advice Line offers 24-hour health information, guidance, and support. 855-235-8530

These programs and services described are not insurance and are neither contractually offered nor guaranteed under Humana Medicare Supplement insurance policies. They may be provided by a third party, discontinued at any time and subject to geographic availability. Not all services available with all plans.

Note: These services may not be discussed with prospects or prior to coverage in the following states: CT, GA, IL, KS and KY.

### Selling with other stand-alone plans



Check to see if beneficiaries need prescription drug, dental, vision or hearing coverage. Medicare Supplement plans could make even more sense when combined alongside plans that complement their Medicare Supplement coverage.

Confidential and proprietary information. For agent use only. Do not distribute.

<sup>\*</sup> At participating fitness centers only. Some coverage areas may not have participating fitness centers, and some participating fitness centers may not offer classes.